

**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII.

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	<b>1a</b> Federated campaigns . . . . .	<b>1a</b>	0					
	<b>b</b> Membership dues . . . . .	<b>1b</b>	157,810					
	<b>c</b> Fundraising events . . . . .	<b>1c</b>	0					
	<b>d</b> Related organizations . . . . .	<b>1d</b>	0					
	<b>e</b> Government grants (contributions) . . . . .	<b>1e</b>	0					
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above . . . . .	<b>1f</b>	6,599					
	<b>g</b> Noncash contributions included in lines 1a-1f: \$ . . . . .		0					
	<b>h Total.</b> Add lines 1a-1f . . . . . ▶			164,409				
	<b>Program Service Revenue</b>	<b>2a</b> Advertising & postage . . . . .	<b>Business Code</b>	541800	9,217	7,017	2,200	
<b>b</b> . . . . .				0				
<b>c</b> . . . . .				0				
<b>d</b> . . . . .				0				
<b>e</b> . . . . .				0				
<b>f</b> All other program service revenue . . . . .				0				
<b>g Total.</b> Add lines 2a-2f . . . . . ▶				9,217				
<b>Other Revenue</b>	<b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . . ▶			218	218			
	<b>4</b> Income from investment of tax-exempt bond proceeds . . . . . ▶			0				
	<b>5</b> Royalties . . . . . ▶			0				
	<b>6a</b> Gross rents . . . . .	(i) Real	(ii) Personal					
		<b>b</b> Less: rental expenses . . . . .						
		<b>c</b> Rental income or (loss) . . . . .	0	0				
	<b>d</b> Net rental income or (loss) . . . . . ▶			0				
	<b>7a</b> Gross amount from sales of assets other than inventory . . . . .	(i) Securities	(ii) Other					
		<b>b</b> Less: cost or other basis and sales expenses . . . . .	0	0				
		<b>c</b> Gain or (loss) . . . . .	0	0				
		<b>d</b> Net gain or (loss) . . . . . ▶			0			
	<b>8a</b> Gross income from fundraising events (not including \$ 0 of contributions reported on line 1c). See Part IV, line 18 . . . . .	<b>a</b>		0				
		<b>b</b> Less: direct expenses . . . . .	<b>b</b>	0				
		<b>c</b> Net income or (loss) from fundraising events . . . . . ▶			0			
	<b>9a</b> Gross income from gaming activities. See Part IV, line 19 . . . . .	<b>a</b>		0				
<b>b</b> Less: direct expenses . . . . .		<b>b</b>	0					
<b>c</b> Net income or (loss) from gaming activities . . . . . ▶				0				
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .	<b>a</b>		410,301					
	<b>b</b> Less: cost of goods sold . . . . .	<b>b</b>	87,898					
	<b>c</b> Net income or (loss) from sales of inventory . . . . . ▶			322,403				
Miscellaneous Revenue			<b>Business Code</b>					
<b>11a</b> Other income . . . . .				271	271			
	<b>b</b> . . . . .			0				
	<b>c</b> . . . . .			0				
	<b>d</b> All other revenue . . . . .			0				
	<b>e Total.</b> Add lines 11a-11d . . . . . ▶			271				
<b>12 Total revenue.</b> See instructions . . . . . ▶				496,518	7,506	2,200	0	

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

<b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b>		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations domestic governments. See Part IV, line 21 . . . . .	0			
2	Grants and other assistance to domestic individuals. See Part IV, line 22 . . . . .	0			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 . . . . .	0			
4	Benefits paid to or for members . . . . .	0			
5	Compensation of current officers, directors, trustees, and key employees . . . . .	68,688	54,950	13,738	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .	0			
7	Other salaries and wages . . . . .	103,612	82,890	20,722	
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) . . . . .	0			
9	Other employee benefits . . . . .	3,882	3,106	776	
10	Payroll taxes . . . . .	13,413	10,730	2,683	
11	Fees for services (non-employees):				
a	Management . . . . .	0			
b	Legal . . . . .	2,668	2,668		
c	Accounting . . . . .	7,762	6,210	1,552	
d	Lobbying . . . . .	0			
e	Professional fundraising services. See Part IV, line 17 . . . . .	0			
f	Investment management fees . . . . .	0			
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	0			
12	Advertising and promotion . . . . .	5,090	5,090		
13	Office expenses . . . . .	10,591	8,473	2,118	
14	Information technology . . . . .	1,880	1,880		
15	Royalties . . . . .	0			
16	Occupancy . . . . .	10,475	8,380	2,095	
17	Travel . . . . .	7,979	6,383	1,596	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .	0			
19	Conferences, conventions, and meetings . . . . .	72,605	72,605		
20	Interest . . . . .	0			
21	Payments to affiliates . . . . .	0			
22	Depreciation, depletion, and amortization . . . . .	0	0	7,276	0
23	Insurance . . . . .	36,380	29,104	7,276	
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a	Contract labor . . . . .	10,545	10,545		
b	Postage . . . . .	47,148	37,718	9,430	
c	Printing . . . . .	2,526	2,021	505	
d	Member programs . . . . .	55,843	55,338	505	
e	All other expenses . . . . .	41,644	36,074	5,570	
25	<b>Total functional expenses.</b> Add lines 1 through 24e . . . . .	502,731	434,165	75,842	0
26	<b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) . . . . .				

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X.

		(A) Beginning of year		(B) End of year
<b>Assets</b>	<b>1</b> Cash—non-interest-bearing . . . . .	276,445	<b>1</b>	252,533
	<b>2</b> Savings and temporary cash investments . . . . .		<b>2</b>	
	<b>3</b> Pledges and grants receivable, net . . . . .	0	<b>3</b>	0
	<b>4</b> Accounts receivable, net . . . . .	26,746	<b>4</b>	21,093
	<b>5</b> Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .		<b>5</b>	
	<b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L . . . . .		<b>6</b>	
	<b>7</b> Notes and loans receivable, net . . . . .	0	<b>7</b>	0
	<b>8</b> Inventories for sale or use . . . . .	9,670	<b>8</b>	10,108
	<b>9</b> Prepaid expenses and deferred charges . . . . .	4,807	<b>9</b>	4,807
	<b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	<b>10a</b> 597,666		
	<b>b</b> Less: accumulated depreciation . . . . .	<b>10b</b> 239,289	327,253	<b>10c</b> 358,377
	<b>11</b> Investments—publicly traded securities . . . . .	0	<b>11</b>	0
	<b>12</b> Investments—other securities. See Part IV, line 11 . . . . .	0	<b>12</b>	0
	<b>13</b> Investments—program-related. See Part IV, line 11 . . . . .	0	<b>13</b>	0
	<b>14</b> Intangible assets . . . . .	0	<b>14</b>	0
	<b>15</b> Other assets. See Part IV, line 11 . . . . .	0	<b>15</b>	0
<b>16 Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .	644,921	<b>16</b>	646,918	
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses . . . . .	18,519	<b>17</b>	26,729
	<b>18</b> Grants payable . . . . .		<b>18</b>	
	<b>19</b> Deferred revenue . . . . .	4,866	<b>19</b>	4,866
	<b>20</b> Tax-exempt bond liabilities . . . . .		<b>20</b>	
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .		<b>21</b>	
	<b>22</b> Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .		<b>22</b>	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .	0	<b>23</b>	0
	<b>24</b> Unsecured notes and loans payable to unrelated third parties . . . . .	0	<b>24</b>	0
	<b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . .	0	<b>25</b>	0
	<b>26 Total liabilities.</b> Add lines 17 through 25 . . . . .	23,385	<b>26</b>	31,595
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117 (ASC 958), check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>			
	<b>27</b> Unrestricted net assets . . . . .	463,447	<b>27</b>	442,229
	<b>28</b> Temporarily restricted net assets . . . . .	158,089	<b>28</b>	173,094
	<b>29</b> Permanently restricted net assets . . . . .		<b>29</b>	
	<b>Organizations that do not follow SFAS 117 (ASC958), check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>			
	<b>30</b> Capital stock or trust principal, or current funds . . . . .		<b>30</b>	
	<b>31</b> Paid-in or capital surplus, or land, building, or equipment fund . . . . .		<b>31</b>	
	<b>32</b> Retained earnings, endowment, accumulated income, or other funds . . . . .		<b>32</b>	
<b>33</b> Total net assets or fund balances . . . . .	621,536	<b>33</b>	615,323	
<b>34</b> Total liabilities and net assets/fund balances . . . . .	644,921	<b>34</b>	646,918	